

REGULAR MEETING – Agenda February 9th, 2023 – 4 pm

| | February | ^{9th} , 2023 – 4 pm |
|-------|---|---|
| I. | CALL TO ORDER a. Roll Call | Term Expiration |
| | Erik Marston (Chair) | 10/25/24 |
| | Robert Fuller (Vice-C | |
| | Nancy McCune | 10/25/26 |
| | Shaun Wagner | 10/25/25 |
| | Linda Benjamin | 10/25/25 |
| | Robert Perkel | 10/25/24 |
| | Dana Phillips | 10/25/26 |
| п. | Consensus of Agenda / Additions a. Motion to Approve | 3 |
| ш. | Minutes of January 12 ^{th,} 2023 a. Motion to Approve | |
| IV. | Declaration of Potential Conflict | of Interest |
| v. | Guest Present | |
| VI. | Welcome, New Commission Men | ıber |
| VII. | Advertising / Marketing a. Motion To Approve | - Joshua Heineman / Tina Eilers |
| VIII. | Budget / Finance a. Motion to Approve | - Jennifer Biamont / Brian J Owen |
| IX. | Sales Director's Report a. Motion to Approve | - Tina Eilers |
| х. | General Manager's Report a. Motion to Approve | - Brian J Owen |
| XI. | | - Fask Force (Bob P & Nancy) Fask Force (Bob P & Nancy) |
| XII. | New Business | - Open to all |
| XIII. | Correspondence | - Brian J Owen |

XIV.

Adjournment



SEASIDE CIVIC & CONVENTION CENTER COMMISSION REGULAR MEETING January 12th, 2023

CALL TO ORDER:

The meeting was called to order at 4:00 p.m.

A. Roll Call:

Members Present:

Shaun Wagner Robert Fuller Nancy McCune Erik Marston Robert Perkel Linda Benjamin

- Members Absent:
- **Staff Present:** Brian Owen, Tina Eilers, Jennifer Travis, Jennifer Biamont, & Josh Heineman.

B. Consensus of Agenda/Additions:

There were no changes or additions to the agenda. (Robert F/Robert P)

MINUTES OF LAST MEETING:

There were no changes to the December 15th, 2022, minutes. The minutes were approved as presented. (Robert P/Nancy)

DECLARATION OF POTENTIAL CONFLICT OF INTEREST:

There were no conflicts of interest.

ACKNOWLEDGEMENT OF GUESTS PRESENT:

- There were no guests present.
- Seth Morrisey is present as the City Council liaison.

COMMITTEE REPORTS:

A. Advertising/Marketing:

Josh started with an update on the Oregon Business issue for January. It has
included a ranking on meeting facilities by size and Seaside Civic & Convention
Center shows up at number 28 on the list. It said our facility has the largest
meeting space size on the Oregon Coast. Josh added that by luck we are listed

- a couple pages ahead in the same issue with a Seaside destination ad. This is part of the Seaside Visitors' contract that is a valued bonus.
- Josh stated that the Meeting Professionals International retargeting digital ad has had 52,759 impressions and 225 click thrus to the website since September and will continue.
- Tina explained the geofencing retargeted digital ad campaign. She said that geofencing basically puts a technical fence around targeted locations, and then digital ads target the people at those locations on their cell phones, laptops, or any digital access device. The digital ads are an animated .gif that shows up when they go online within the targeted areas. If they click on the ad, it will take them to our website. We have 15 competitor convention centers in our region to target during our slow times. These locations were handpicked to target those site centers. The campaign started this month and goes through February, and then picks back up again mid-July to mid-August. We can see how many people are coming to our website from this campaign. For instance, last week, in January the amount of people visiting the site jumped up. Josh added that it has jumped to 541 in its first week. This is a campaign to entice people to come to Seaside and meet by taking them to our website. The attendees at these conferences will look at their phone and see that maybe they can come to Seaside next time. For the artwork we have 5 different ads, 7 different sizes. Tina showed pictures of what the ads look like. Tina said the concept of the ads is to meet, stay and explore with emphasis on the building and location. Josh shared that about 50 people have ended up on the contact list. Brian added that the second phase to this campaign is using the information to retarget the folks who clicked through originally, then later, like in maybe a month to remind them to have their next meeting in Seaside.
- Josh shared the Venue Spotlight for the media event planners guide came out today with Seaside as the featured venue in an email blast. The Convention Center ad shows a nice balance of the building and location as a destination site for meeting planners. Josh showed pictures of the ad to the group. Tina added that if someone clicks on the email, or our ad on their website, it takes them to our website virtual tour.
- Josh shared information on upcoming ads, the new Seaside Visitor Guide will be out January 19th with a full-page inside back cover ad. On January 25th our new ad will be out with Meeting News NW publication.
- (Shaun/Nancy)

B. <u>Budget/Finance:</u>

- Jennifer B shared the status of finances through the end of December. She said
 we received payment for the Festival of Trees, and everything is current in
 accounts receivable, except we are trying to get a small payment from
 Spotlight Dance Cup for a damaged chair.
- Jennifer B added that she has been working on some revenue forecasting for 2023-2024 that Brian has shared with the new Finance Director.
- Jennifer B said Brian asked to set up a shared file system for expenditures.
- Jennifer B added that she updated the Oregon Fine Foods menu prices on the website.

- Jennifer B stated new computers are arriving with Brian's being the first to arrive with the others still on backorder. We also upgraded our server rack and that has been installed.
- Brian shared that we have facts and figures coming forward from the Finance Director. Brian passed around a listing of our current expenditure totals line by line and explained some of the expenses. Brian said that he still has some questions and concerns regarding some of the line figures.
- (Bob F/Bob P)

SALES DIRECTOR'S REPORT:

- Tina started with her activity, she had contact with 35 different organizations, did 7 contracts and 2 addendums were completed in the month of December. She added she attended 7 meetings and trainings and had 2 site tours.
- Tina shared one of the site tours was with the Seaside High School Class of 73 committee, which went well and now they have booked their event next September.
- Tina stated that the other site tour was with The League of Oregon Cities. They are booked and coming in April this year, but this group represents three other Conferences that they manage. Oregon Mayors Association, City and County Managers and NW Regional Managers. This group was impressed by the building, and we hope to have them book additional events in the future.
- Tina shared that she has been working with Brian and Celeste on updating signage and brochures for upcoming trade shows and conferences. She stated that she will be attending about 5 conferences between this March and April. She is getting some new Items for the booth that haven't been there before, with some stand-up signage, a vinyl banner, a new sign for the table, and a new look for the brochure to have a consistent message all around. Brian added that the way we represent our building is wonderful and reflects the quality of personnel and culture.
- (Bob P/Nancy)

GENERAL MANAGER'S REPORT:

- Brian started with January activities sharing that we will have 4 conferences, 5 events, and 18 scheduled usage days.
- Brian shared that we are starting to see increasing numbers of attendees registering at each event. The events coming to the building are seeing registration numbers going up at the last minute.
- Brian added that he is amazed that we have 19 events booked in 2032 already.
- Brian recognized John Stockenberg in Operations for his 25-year anniversary with the center. John takes pride in the building and is a hard worker.
- Brian shared that we had just over a one-million-dollar impact on our business community with 18 event usage days and 2880 attendees in December.
- Brian explained that our City Council is going through some goal setting sessions. He said if you have any input, please contact a city council person, and share your thoughts on any goals you would like to see for the city.
- Brian shared that he is looking at some new communication and production tools for our staff. Brain said he calls it a single software program system, where all of our staff uses the same software program for everything. Brian showed on screen a sample demo program that he is looking at.
- (Nancy/Robert F)

OLD BUSINESS:

Brian explained that drafts for the building usage and signage policies have been made and have been given to the city attorney for review.

NEW BUSINESS:

Address the issue of weapons in the building on the Convention Center policy.

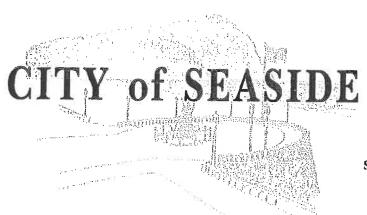
CORRESPONDENCE:

The Commission reviewed the returned surveys.

FOR THE GOOD OF ALL:

ADJOURNMENT:

The meeting was adjourned at 5:02 p.m.



OREGON'S FAMOUS ALL-YEAR RESORT

989 BROADWAY SEASIDE, OREGON 97138 (503) 738-5511

CONVENTION CENTER COMMISSION

Term of Office:

4 years

Number of Members: 7

| NAME | <u>ADDRESS</u> | PHONE | TERM EXPIRES |
|-----------------|----------------------------|--------------|--------------|
| | | | |
| ROBERT PERKEL | 2039 HUCKLEBERRY DR. | 971-320-0008 | 10/25/2024 |
| ERIK MARSTON* | 2472 NEAWANNA | 503-739-2057 | 10/25/2024 |
| SHAUN WAGNER | 300 N. PROM | 440-1911 | 10/25/2025 |
| LINDA BENJAMIN | 911 1 ST AVENUE | 949-292-1921 | 10/25/2025 |
| ROBERT FULLER** | 361 HILLTOP DR. | 503-807-0332 | 10/25/2025 |
| NANCY MCCUNE | PO Box 315 | 503-260-8905 | 10/25/2026 |
| DANA PHILLIPS | 1845 BROADWAY | 503-738-2485 | 10/25/2026 |

^{*}CHAIR

^{**}VICE CHAIR

2022-2023 ACCOUNTS RECEIVABLE

| EVENT DATE | EVENT | INVOICE DATE | AMOUNT BUT | | |
|-------------------|---|--------------|-------------|---------------------|-------------|
| 1/6-8/23 | Emerald Cat Club Cat Show 2023 Rental Deposit | 5/11/20 | AMOUNT DUE | DATE PAID | AMOUNT PAID |
| 2/26-3/1/23 | OR Government Finance Officers 2023 Rental Deposit | 9/22/20 | \$500.00 | 5/11/20 | \$500.00 |
| 9/19-21/22 | OJDDA Annual Conference 2022 Rental Deposit | | \$1,000.00 | 9/22/20 | \$1,000.00 |
| 05/04-05/07/2023 | Get Out The Float | 1/15/21 | \$1,500.00 | 1/26/21 | \$1,500.00 |
| 7/18/22- 8/2/22 | Gem Bead & Mineral Show 2022 | 6/7/21 | \$1,000.00 | 6/11/21 | \$1,000.00 |
| 11/16/22-11/17/22 | PEO Holiday Boutique | 9/29/21 | \$2,400.00 | 9/29/21 | \$2,400.00 |
| 10/3/22-10/5-22 | Oregon Realtors Fall Conference 2022 | 11/29/22 | \$150.00 | 11/29/21 | \$150.00 |
| 8/14/22 | Willman Wedding | 12/1/21 | \$2,000.00 | 12/27/21 | \$2,000.00 |
| 7/10/22-7/17/22 | Spotlight Dance Cup | 7/1/22 | \$400.00 | 7/14/22 | \$400.00 |
| 8/20/22 | Neah Kah Nie Class Reunion | 7/19/22 | \$5,212.50 | 7/22/22 | \$5,212.50 |
| 7/10/22-7/17/22 | Spotlight Dance Cup | 7/13/22 | \$400.00 | 7/25/22 | \$400.00 |
| 12/17/22 | O'Brien Holiday Party | 7/29/22 | \$350.00 | | 7 100100 |
| 3/15/24-3/17/24 | Seaside Jazz & Blues Festival 2024 | 8/8/22 | \$400.00 | 8/8/22 | \$400.00 |
| 7/1/23 | Pacific Northwest Custom Invitational 2023 | 8/8/22 | \$600.00 | 8/8/22 | \$600.00 |
| 8/15/22-8/16/22 | NW Regional ESD Threat Training | 8/17/22 | \$550.00 | 8/17/22 | \$550.00 |
| 8/16/22-8/19/22 | ODAA Summer Conference | 8/17/22 | \$3,256.72 | 10/5/22 | \$3,256.72 |
| 8/22/22-8/25/22 | OAWU Summer Classic | 8/22/22 | \$51,641.76 | 9/7/22 | \$51,641.76 |
| 8/12/24-8/15/24 | OACC Summer Court | 8/29/22 | \$23,167.34 | 9/14/22 | \$23,167.34 |
| 10/3/22-10/6/22 | OACC Summer Conference 2024 | 8/26/22 | \$2,000.00 | 8/29/22 | \$2,000.00 |
| 8/29/22-8/31/22 | OR Realtors Fall Conference | 8/18/22 | \$2,000.00 | 8/29/22 | \$2,000.00 |
| 10/27/22-10/30/22 | Head Start Pre-Service Conference | 9/7/22 | \$14,817.70 | 9/29/22 | \$14,817.70 |
| 4/22/24-4/24/24 | Get Out The Float balance deposit | 9/13/22 | \$1,500.00 | 9/22/22 | \$1,500.00 |
| 9/9/22-9/11/22 | Gain Higher Ed Conference deposit | 9/7/22 | \$1,500.00 | 9/19/22 | \$1,500.00 |
| 9/9/22-9/11/22 | OSPA Fall CME 2022 Pac University hosted reception | 9/14/22 | \$680.86 | 10/4/22 | \$680.86 |
| 11/18/22-11/20/22 | OSPA Fall CME 2022 | 9/14/22 | \$18,002.39 | 9/26/22 | \$18,002.39 |
| 9/5/22-9/8/22 | Word of Life Family Conference 2022 Dep/F&B | 9/14/22 | \$4,983.62 | 10/25/22 | |
| 9/12/22-9/15/22 | Ocean Connect 2022 | 9/12/22 | \$40,844.29 | 10/23/22 | \$4,983.62 |
| 10/3/22-10/5/22 | OR Homicide Investigators Conference 2022 | 9/19/22 | \$33,908.56 | 10/5/22 | \$40,844.29 |
| 9/17/22 | Oregon Realtors Fall Conference F&B+Deposit #2 2022 | 9/20/22 | \$41,842.80 | 9/29/22 | \$33,908.56 |
| 9/18/22 | Seaside Rotary Auction 2022 | 9/23/22 | \$6,888.05 | 10/4/22 | \$41,842.80 |
| | Wildlife Center Founders Dinner 2022 | 9/23/22 | \$5,133.28 | | \$6,888.05 |
| 9/19/22-9/21/22 | OJDDA Annual Conference 2022 | 9/23/22 | \$48,964.98 | 11/7/22 | \$5,133.28 |
| 9/23/22-9/25/22 | It's A She Thang 2022 | 9/29/22 | \$16,604.04 | 9/29/22 10/17/22 | \$48,964.98 |
| 9/23/22-9/25/22 | It's A She Thang Committee Dinner 2022 | 9/29/22 | \$10,004.04 | | \$16,604.04 |
| 9/26/22-10/2/22 | ACBL Regional Bridge Tournament 2022 | 10/3/22 | \$10,625.70 | 10/31/22 | \$949.90 |
| 10/3/22-10/6/22 | Oregon Realtors Fall Convention 2022 | 10/11/22 | \$6,160.58 | 10/17/22 | \$10,625.70 |
| 10/7/22-10/9/22 | ASAN Annual Conference 2022 | 10/13/22 | \$14,707.37 | 10/28/22 | \$6,160.58 |
| 10/11/22 | Seaside Kids Pancake Feed 2022 | 10/12/22 | \$150.00 | 10/17/22 | \$14,707.37 |
| 2/6/22 | North Coast Housing Summit 2022 | 10/17/22 | \$200.00 | 11/7/22 | \$150.00 |
| 10/12/22-10/15/22 | West Coast Womens Conference 2022 | 10/11/22 | | 10/17/22 | \$200.00 |
| | | 10/10/22 | \$23,349.63 | 10/25/22 | \$23,349.63 |

2022-2023 ACCOUNTS RECEIVABLE

| | 10/24/22 | \$26,378.86 | 10/28/22 | \$26,378.8 |
|--|--------------------|-----------------------------------|---------------------------------------|--------------|
| Educators Conference 2022 | 10/24/22 | \$10,334.06 | 11/7/22 | \$10,334.0 |
| | 10/24/22 | \$1,625.00 | 10/28/22 | \$1,625.0 |
| | 10/27/22 | \$16,011.40 | 10/31/22 | \$16,011.4 |
| | 10/26/22 | \$300.00 | 10/28/22 | \$300.0 |
| 2022 | 10/31/22 | \$131.72 | 11/8/22 | \$131.7 |
| | 11/8/22 | \$400.00 | 11/14/22 | \$400.0 |
| 2 | 11/8/22 | \$2,806.04 | 11/21/22 | \$2,806.0 |
| 2022 | 11/8/22 | \$20,117.70 | 11/16/22 | \$20,117.7 |
| 2022 | 11/10/22 | \$1,450.00 | 11/21/22 | \$1,450.0 |
| verson 2022 | 11/10/22 | \$100.00 | 11/10/22 | \$1,430.0 |
| Meeting 2022 | 11/17/22 | \$6,660.92 | 11/30/22 | \$6,660.9 |
| 2022 | 11/17/22 | \$216.25 | 11/21/22 | |
| O'Donnell | 11/22/22 | \$500.00 | 11/21/22 | \$216.2 |
| nference 2022 Final | 11/23/22 | \$5,568.38 | 12/9/22 | \$500.00 |
| ch 2023 | 11/28/22 | \$200.00 | 12/9/22 | \$5,568.3 |
| 22 | 11/28/22 | \$2,103.75 | 12/21/22 | \$200.00 |
| O'Donnell Anticipated F&B | 11/28/22 | \$7,227.50 | | \$2,103.7 |
| The state of the s | 12/6/22 | \$23,641.35 | 12/2/22 | \$7,227.50 |
| ımmit 2022 | 12/7/22 | \$6,445.12 | 1/10/23 | \$23,641.3 |
| | 12/13/22 | \$562.50 | 1/4/23 12/22/22 | \$6,445.12 |
| xpo 2023 | 12/13/22 | \$2,000.00 | | \$562.50 |
| on Deposit | 1/3/23 | \$300.00 | 1/20/23 | \$2,000.00 |
| ndup | 1/3/23 | | 1/3/23 | \$300.00 |
| 3 | 1/9/23 | \$16,517.71 | 1/20/23 | \$16,517.7 |
| e 2023 Deposit | 1/3/23 | \$1,800.00 | 1/20/23 | \$1,800.00 |
| onference 2023 | | \$1,500.00 | 11/13/23 | \$1,500.00 |
| EDI Reception 2023 | 1/18/23 | \$25,535.40 | 1/30/23 | \$25,535.40 |
| Strategic Planning Mtg | 1/18/23 | \$7,072.92 | 1/30/23 | \$7,072.92 |
| Retreat 2023 | 1/23/23 | \$294.70 | | |
| nch | 1/25/23 | \$3,807.74 | 1/30/23 | \$3,807.74 |
| prehensive Education | 1/26/23 | \$2,985.40 | | |
| Tonerisive Education | 1/30/23 | \$26,444.28 | | |
| | TOTAL | \$611 380 77 | | \$581,306.39 |
| re | chensive Education | thensive Education 1/30/23 TOTAL | , , , , , , , , , , , , , , , , , , , | Web. 111.20 |

Seaside Civic & Convention Center Sales Report January 2023

Number of Contacts:

57

Contracts Received:

9

Addendums Received

3

Meetings & Trainings:

Site Tours of SCCC:

0

Cancelled Contracts:

0

| Priority | New | Return | #Attendees | Dates |
|----------|-----|--------|-------------|----------------|
| 1 | | х | 1,200-1,500 | 7/12-18/2024 |
| 1 | | х | 1,000 | 9/29-10/5/2031 |
| 1 | | х | 1,000 | 9/27-10/3/2032 |
| 1 | | х | 1,000 | 9/26-10/2/2033 |
| 1 | | х | 400-500 | 6/17-23/2024 |
| 1 | | X | 800 | 9/1-4/2023 |
| 2 | | х | 250 | 1/2-4/2026 |
| 3 | | × | 175 | 1/8-10/2025 |
| 4 | | х | 200 | 10/29/2023 |
| 4 | | х | 8 | 1/17/2023 |
| 4 | | х | 90 | 9/6-8/2023 |
| 4 | | Х | 600 | 7/20/2024 |





2023 BOOKING CALENDAR

| | | | Ja | nuary | 7. | | | | | | Fe | bruar | у | | | | | | M | larch | | | |
|---|----------|--------|----------|----------|----------|----------|----------|----------|----------|----------|------|----------|----------|---------------|----------|---|-----|-----|----------|-------|-----|--------|--------|
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| > | 15 | 16 | 17 | 18 | 19 | 20 | 21 | • | 12 | 13 | 14 | 15 | 16 | 17 | | b | 12 | 13 | 14 | 15 | 16 | 17 | |
| > | 22 | 23 | 24 | 25 | 26 | | | • | 19 | 20 | 21 | 22 | 23 | | 3 | • | 19 | | 21 | 22 | 23 | 24 | |
| × | 29 | 30 | 31 | | | | | • | 26 | 27 | | | | | | • | 26 | 27 | 28 | 29 | 30 | 31 | i bore |
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| | | | | | | | | | | | | | | | | | 31 | | | | | | |

YELLOW = CONTRACTED DAYS - 236 days

Updated 1/27/2023

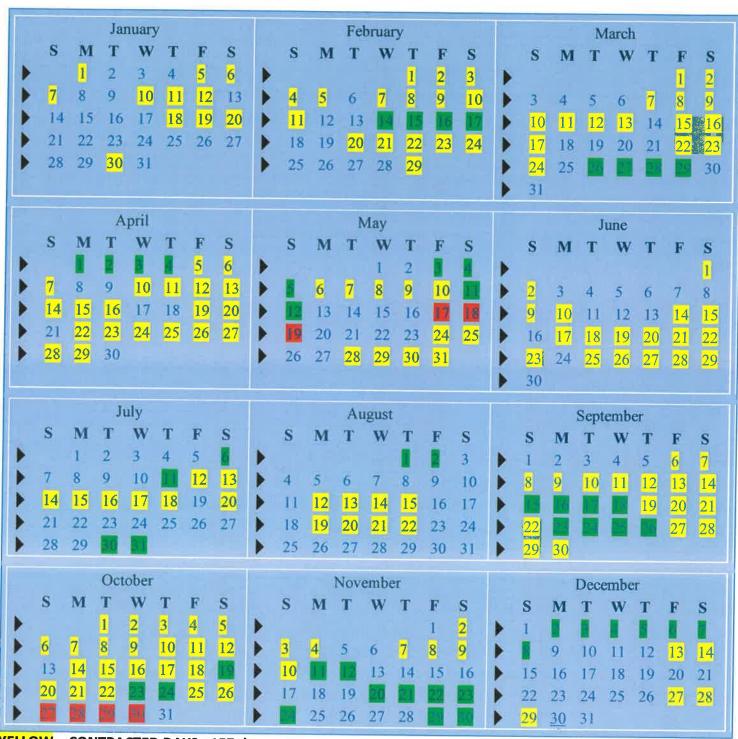
RED = CONTRACT PENDING- 5 days

GREEN = TENTATIVE HOLD - 13 days

GREY = **FACILITY MAINTENANCE** - **0** days



2024 BOOKING CALENDAR



YELLOW = CONTRACTED DAYS - 157 days

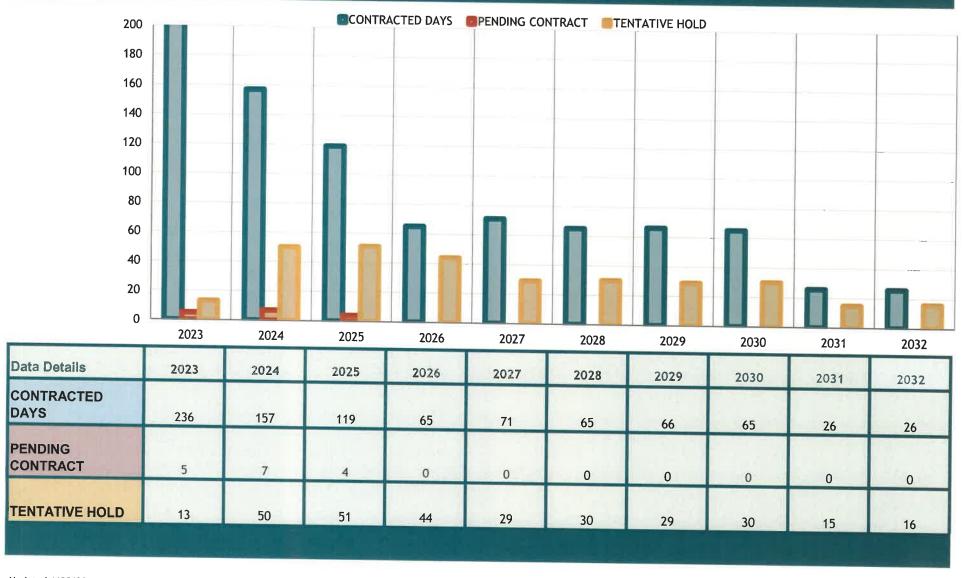
Updated 1/30/23

RED = CONTRACT PENDING - 7 days

GREEN = TENTATIVE HOLD - 50 days

GREY = FACILITY MAINTENANCE - 0 days

SEASIDE CIVIC & CONVENTION CENTER BOOKING INFORMATION 2023-2032



General Managers Report February 9th, 2023

In February, we are scheduled to hold thirteen (13) event/usage days which includes: **Two (2) conferences, Two (2) events, and zero (1) fundraisers**.

Upcoming in February, we have;

February 8-9th

February 17th – 19th

February 21st – 23rd

February 24th – 25th

February 26th – March 1st

Seaside Chamber Annual Awards

Collector's West Gun & Knife Show

OVMA Annual Conference

Miss Clatsop County

Oregon Government Finance Officers

Brian's two cents:

January and February have been very productive for our operations crew around general and annual building maintenance. Our team has completed their portion fire extinguisher and elevator safety procedure. In the next two weeks, we should have replacement doors installed on the North East entrance along with a temporary fix for the North West doors. In addition, they installed new lighting fixtures for the back of our main stage. The new lighting will allow us to manage events better during live streaming and necessary color requirements.

Our temporary patches on the roof have slowed the water penetration to a trickle during heavy rains. The complete roof repair is part of our Pacific Room HVAC replacement project.

Celeste and Tina are 90% complete with their sales refresh and trade booth experience. This project has been fun to watch how our creative team works together, and I believe we'll reap the benefits for years to come.

Economic Impact:

In January, we produced eighteen (18) event/usage days with 1175 attendees that provided an economic impact of \$967,660.00 to our Seaside business community.

Monthly Event Report – January 2023

| # | Event | Event Days | Attendees |
|----|--|------------|-----------|
| 1 | Emerald Cat Club Cat Show | 3 | 250 |
| 1 | OR Chiefs of Police Executive Leadership | 3 | 165 |
| 1 | Word of Grace Church Couple's Retreat | 3 | 160 |
| 3 | Project Homeless Connect | 1 | 180 |
| 1 | OACE Winter Conference | 4 | 250 |
| 3 | Jacobs Radio Traffic Diversion | 1 | 12 |
| 3 | City of Seaside Luncheon | 1 | 150 |
| 3 | Clatsop Realtors Strategic Planning Mtg | 1 | 8 |
| Te | otals: 8 events | 17 | 1175 |

| Key | Total Events | Attendees | | |
|--------------------------|--------------|-----------|--|--|
| 1 Conference/Convention | 1 4 | 825 | | |
| 2 Trade Show | 0 | 0 | | |
| 3 Civic Event | 4 | 350 | | |
| 4 Fundraiser | 0 | 0 | | |
| 5 State of Oregon | 0 | 0 | | |
| otals | 8 | 1175 | | |

| Seaside Civic and C | on | vention Cer | iter | Economic | lm | pact / Roon | n T | ax Revenue | | |
|-----------------------|----|---------------|------|----------------|----|---------------|-----|---------------|----|------------|
| Month | | 2019 | | 2020 | | 2021 | | 2022 | | 2023 |
| January | \$ | 670,525.00 | \$ | 1,259,519.00 | \$ | 13,397.00 | \$ | 289,775.00 | \$ | 967,660.00 |
| February | \$ | 159,118.00 | \$ | 1,115,551.00 | \$ | 987,130.00 | \$ | 1,897,091.00 | Ψ | 207,000.00 |
| March | \$ | 1,261,332.00 | \$ | 707,974.00 | \$ | 269,086.00 | \$ | 1,941,172.00 | | |
| April | \$ | 3,412,611.00 | \$ | (- | \$ | 298,213.00 | \$ | 5,068,830.00 | | |
| May | \$ | 3,903,943.00 | \$ | 3 = | \$ | 913,027.00 | \$ | 1,147,357.00 | | |
| June | \$ | 5,352,622.00 | \$ | 26,794.00 | \$ | 1,016,477.00 | \$ | 3,122,194.00 | | |
| July | \$ | 1,681,435.00 | \$ | 18,693.00 | \$ | 2,045,482.00 | \$ | 1,477,138.00 | | |
| August | \$ | 1,252,004.00 | \$ | 808,559.00 | \$ | 454,033.00 | \$ | 1,046,153.00 | | |
| September | \$ | 1,907,811.00 | \$ | 45,549.00 | \$ | 289,978.00 | \$ | 1,563,725.00 | | |
| October | \$ | 3,247,581.00 | \$ | 826,635.00 | \$ | 895,917.00 | \$ | 1,534,170.00 | | |
| November | \$ | 5,220,893.00 | \$ | 206,180.00 | \$ | 2,228,910.00 | \$ | 2,336,097.00 | | |
| December | \$ | 938,458.00 | \$ | 302,650.00 | \$ | 593,261.00 | \$ | 1,064,681.00 | | |
| TOTAL | \$ | 29,008,333.00 | \$ | 5,318,104.00 | | 10,004,911.00 | | 22,488,383.00 | | |
| Annual Facility Usage | | 213 | | 96 | | 168 | | 244 | | |
| | | | | | | | | | | |
| Room Tax Revenue | | | | | | | | | 7 | |
| Jan-Mar | \$ | 843,846.00 | \$ | 827,427.00 | \$ | 1,203,048.00 | \$ | 1,315,348.00 | | |
| April-June | \$ | 1,387,666.00 | \$ | 682,356.00 | \$ | 2,044,128.00 | \$ | 1,795,715.00 | | |
| July-Sept | \$ | 2,146,082.00 | \$ | 2,222,882.00 | \$ | 2,756,221.00 | \$ | 2,836,867.00 | | |
| Oct-Dec | \$ | 907,746.00 | \$ | 1,098,752.00 | \$ | 1,099,439.00 | | | | |
| TOTAL | \$ | 5,285,340.00 | \$ | 4,831,417.00 | \$ | 7,102,836.00 | \$ | 5,947,930.00 | | |

Note: On July 1, 2017 a 2% increase in transient lodging tax went into effect to fund the SCCC Expansion/Renovation Project. Note: April - June Room Tax Revenue is not official as of 9-2-22

#2

COMPLETE

Collector:

Web Link 1 (Web Link)

Started: Last Modified: Monday, January 16, 2023 11:28:44 AM Monday, January 16, 2023 11:32:28 AM

Time Spent:

00:03:44

IP Address:

71,237,228,249

Page 1: Seaside Civic and Convention Center Evaluation Survey

Q1

Please tell us about your event.

Name of Event

Emerald Cat Club - Cat Show

Name of Evaluator

Wendy Heidt

Email Address

wheidt@comcast.net

Date(s)

Jan 6-8, 2023

Q2

Please rate your booking experience with Tina Eilers (Director of Sales). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Outstanding

Communication Skills

Outstanding

Timely Response

Outstanding

Knowledge of Facility

Outstanding

Courtesy

Outstanding

Q3

Please rate your event coordination experience with Celeste Kenneally (Special Events Coordinator). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Outstanding

Communication Skills

Outstanding

Timely Response

Outstanding

Knowledge of Facility

Outstanding

Courtesy

Outstanding

Q4

Please rate our facility. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Properly Equipped

Outstanding

Appearance

Outstanding

Signage

Outstanding

Value

Outstanding

Q5

Please rate our Operations Staff (Event Personnel). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Outstanding

Communication Skills

Outstanding

Timely Response

Outstanding

Event Execution

Outstanding

Knowledge

Outstanding

Courtesy

Outstanding

Other (please specify):

All the guys who helped with the requests where great. the hall was well tidy and the exhibitors loved having the music playing and the use of the screens to "see" the judging from

far away.

Q6

Please rate your room set-up & housekeeping. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Set To Specifications

Outstanding

Overall Cleanliness

Outstanding

Equipment Set-Up

Outstanding

Equipment Condition

Outstanding

Restrooms/Cleanliness

Outstanding

Q7

Please rate your audio visual / technical experience. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism
Outstanding
Technical Knowledge
Sound Equipment
Outstanding
Lighting Equipment
Outstanding
WIFI Experience
Outstanding

Q8

Please rate our Front Office Staff. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Outstanding

Timely Response

Courtesy

Outstanding

Outstanding

Outstanding

Outstanding

Q9

Please rate your experience with Roscoe Rotella (Food & Beverage Director/Chef with Oregon Fine Foods). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Outstanding

Timely Response

Outstanding

Menu Creativity

Outstanding

Courtesy

Outstanding

Q10

Please rate our food and beverage personnel and product quality. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Food and Beverage Quality

Responsive to Needs

Outstanding

Presentation/Creativity

Outstanding

Properly Staffed Outstanding

Flexibility of Staff Outstanding

Courtesy of Staff Outstanding

Q11

Please rate your Seaside lodging experience. (Indicate name of lodging property(s) in the box titled "Other" below)NOTE: Although not the provider of lodging, we are interested in your overall impression of the quality of your stay. This information will be shared with the Seaside lodging community.

Availability Outstanding

Affordability Outstanding

Cleanliness Good

Guest Room Appearance Good

Courtesy of Front Desk Staff Good

Parking Outstanding

Amenities Good

Other (please specify): Hi Tide, Ebb Tide

Q12 Respondent skipped this question

Were there members of our team who provided exceptional customer service?

Q13 Respondent skipped this question

Please provide any suggestions you have for improving your experience with us.

Q14 Respondent skipped this question

Please comment on your overall experience while visiting Seaside.

Q15 Repeat Customer

How did you hear about us?

Q16

Respondent skipped this question

If you know of someone who might benefit from using our facility, please share their contact information. Our Director of Sales will contact them.

#3

COMPLETE

Collector: Web Link 1 (Web Link)

Started: Monday, January 23, 2023 12:19:45 PM Last Modified: Monday, January 23, 2023 1:17:27 PM

Time Spent: 00:57:41
IP Address: 71.59.240.142

Page 1: Seaside Civic and Convention Center Evaluation Survey

Q1

Please tell us about your event.

Name of Event Prayer Retreat 2023

Name of Evaluator Nadia Synia (Word of Grace Bible Church)

Email Address church@slovo.org

Number of Attendees 160 people

Date(s) 01/19-01/21/23

Q2

Please rate your booking experience with Tina Eilers (Director of Sales). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Outstanding

Timely Response

Countedge of Facility

Courtesy

Outstanding

Outstanding

Q3

Courtesy

Please rate your event coordination experience with Celeste Kenneally (Special Events Coordinator). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Timely Response

Knowledge of Facility

Outstanding

Outstanding

Outstanding

Outstanding

Q4

Please rate our facility. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Properly Equipped Outstanding
Appearance Outstanding
Signage Outstanding

Value Outstanding

Q5

Please rate our Operations Staff (Event Personnel). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism Good

Communication Skills

Timely Response

Outstanding

Event Execution

Knowledge

Outstanding

Outstanding

Courtesy

Outstanding

Q6

Please rate your room set-up & housekeeping. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Set To Specifications
Outstanding
Overall Cleanliness
Outstanding
Equipment Set-Up
Outstanding
Equipment Condition
Outstanding
Restrooms/Cleanliness
Outstanding

Q7

Please rate your audio visual / technical experience. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism Good
Technical Knowledge Good
Sound Equipment Good
Lighting Equipment Good
WIFI Experience Good

Q8

Please rate our Front Office Staff. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism Good
Communication Skills Good
Timely Response Good
Knowledge Good
Courtesy Good

Q9

Please rate your experience with Roscoe Rotella (Food & Beverage Director/Chef with Oregon Fine Foods). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism Average
Communication Skills Good
Timely Response Good
Menu Creativity Good

Courtesy Outstanding

Q10

Please rate our food and beverage personnel and product quality. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Food and Beverage Quality

Responsive to Needs

Good

Presentation/Creativity

Good

Properly Staffed

Good

Flexibility of Staff

Good

Courtesy of Staff

Good

Q11

Please rate your Seaside lodging experience. (Indicate name of lodging property(s) in the box titled "Other" below)NOTE: Although not the provider of lodging, we are interested in your overall impression of the quality of your stay. This information will be shared with the Seaside lodging community.

| Availability | Good |
|--------------------------------------|------|
| Affordability | Good |
| Cleanliness | Good |
| Guest Room Appearance | Good |
| Courtesy of Front Desk Staff | Good |
| Parking | Good |
| Amenities | Good |
| Courtesy of Front Desk Staff Parking | God |

Q12

Were there members of our team who provided exceptional customer service?

Celeste Kenneally and Jennifer Travis

Q13

Respondent skipped this question

Please provide any suggestions you have for improving your experience with us.

Q14

Please comment on your overall experience while visiting Seaside.

It was a pleasure to have our prayer retreat at Convention Center. Looking forward to having other events at your place.

Q15 Referral

How did you hear about us?

Q16 Respondent skipped this question

If you know of someone who might benefit from using our facility, please share their contact information. Our Director of Sales will contact them.

#4

COMPLETE

Collector: Web Link 1 (Web Link)

Started: Wednesday, January 25, 2023 1:35:40 PM Last Modified: Wednesday, January 25, 2023 1:56:00 PM

Time Spent: 00:20:20 IP Address: 24.20.232.128

Page 1: Seaside Civic and Convention Center Evaluation Survey

Q1

Please tell us about your event.

Name of Event Executive Leadership Training Seminar

Name of Evaluator Marie Campbell

Email Address marie@victorygrp.com

Number of Attendees 165

Date(s) Jan 12-14

Q2

Please rate your booking experience with Tina Eilers (Director of Sales). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Timely Response

Knowledge of Facility

Courtesy

Outstanding

Outstanding

Outstanding

Outstanding

Q3

Please rate your event coordination experience with Celeste Kenneally (Special Events Coordinator). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism Outstanding

Communication Skills Outstanding

Timely Response Outstanding

Knowledge of Facility Outstanding

Courtesy Outstanding

Other (please specify): Although Celeste was great to work with, I did not see her

much once we arrived. It would have been nice if she was checking in regularly. All other staff was available and

helpful, though!

Q4

Please rate our facility. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Properly Equipped Outstanding

Appearance Outstanding

Signage Outstanding

Value Outstanding

Other (please specify): We continue to enjoy the updated look.

Q5

Other (please specify):

Please rate our Operations Staff (Event Personnel). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism Outstanding

Communication Skills Outstanding

Timely Response Outstanding

Event Execution Outstanding

Knowledge Outstanding

Courtesy Outstanding

Outstantin

I'm assuming this is Jeremy that you are referring to. He always was willing to go above and beyond, and seemed to take pride in his work and wanted to make everything as excellent as possible for us. Our group benefitted from that

attitude he had.

Q6

Please rate your room set-up & housekeeping. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Set To Specifications
Outstanding
Overall Cleanliness
Outstanding
Equipment Set-Up
Outstanding
Equipment Condition
Outstanding
Restrooms/Cleanliness
Outstanding

Q7

Please rate your audio visual / technical experience. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Technical Knowledge

Sound Equipment

Lighting Equipment

WIFI Experience

Outstanding

Outstanding

Outstanding

Other (please specify): Your AV team is reliable, knowledgeable, friendly, and

helpful.

Q8

Please rate our Front Office Staff. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Timely Response

Knowledge

Courtesy

Outstanding

Outstanding

Outstanding

Outstanding

Other (please specify): The team was always available and helpful. We were in want

of nothing.

Q9

Please rate your experience with Roscoe Rotella (Food & Beverage Director/Chef with Oregon Fine Foods). NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Professionalism

Communication Skills

Timely Response

Outstanding

Menu Creativity

Outstanding

Courtesy

Outstanding

Other (please specify): The food was amazing. I give it a 10+, I love the selections

and the abundance.

Q10

Please rate our food and beverage personnel and product quality. NOTE: If you rated any of our services "Below Average or Poor" - Please provide comments for improvement.

Food and Beverage Quality

Responsive to Needs

Outstanding

Presentation/Creativity

Outstanding

Properly Staffed

Outstanding

Flexibility of Staff

Outstanding

Courtesy of Staff

Outstanding

Q11

Respondent skipped this question

Please rate your Seaside lodging experience. (Indicate name of lodging property(s) in the box titled "Other" below)NOTE: Although not the provider of lodging, we are interested in your overall impression of the quality of your stay. This information will be shared with the Seaside lodging community.

Q12

Were there members of our team who provided exceptional customer service?

Because I worked mainly with Jeremy I'd like to give a shout out to him, but EVERYONE was helpful and available.

Q13

Please provide any suggestions you have for improving your experience with us.

My oly suggestion is the cost of the coffee and tea, which i expressed in an email. The cost was clearly stated, and I continued to let Jeremy know to keep making it available. I should have monitored it more closely. The Riverhouse gives us a special concession for coffee at our Annual Conference so it is not so expensive, and I will request the something similar for next year at the Convention center. I will also ask that the tea be less expensive. Ironically I brought my own tea bags with me to the conference since I like strong black tea, and I was calculating most likely how much the water cost that I used for my several cups of tea I made for myself. sigh. On another note, I do realize that the cost for beverages not just covers coffee and water, but also the cups, creamer, sugars, and the monitoring all day of the coffee table.

Q14

Respondent skipped this question

Please comment on your overall experience while visiting Seaside.

Q15

Repeat Customer

How did you hear about us?

Q16

Respondent skipped this question

If you know of someone who might benefit from using our facility, please share their contact information. Our Director of Sales will contact them.